## Biographical Sketch Stephanie Summers-O'Neal

Stephanie Summers-O'Neal is the Chief Executive Officer of Diversified Trade Company, LLC, also known as DTC. As one of the founding members, Stephanie has taken an active role in the development of the mission, goals and objectives of the company. Through Stephanie's leadership, DTC has shaped itself and established a reputation as a domestic and international business development company. Serving companies in over 15 countries, DTC is well known for its export management services in the Oil/Gas, Aerospace, Telecommunications and Agriculture industries.

As Chief Executive Officer, Stephanie provides vision for the company, seeks new clients and business relationships, conducts travel and participates in contract negotiation. Daily, she oversees company management, marketing and finance matters.

In 1999, Stephanie was a speaker at the USDA Agricultural Outreach Marketing Workshop in Memphis, Tennessee. In 2000, Stephanie was a participant in the International Trade Education Tour with the Honorable Secretary of Commerce, William Daley. Stephanie serves on the Minority Outreach Planning Committee for the Mississippi Republican Party. Currently, Stephanie serves on the Planning Committee for the Minority Outreach Summit 2003 for the Mississippi Republican Party and is the Trade Outlook 2003 Conference Organizer for the Small Business Exporters Association's annual trade conference, which will be held in Jackson on April 8, 2003.

Stephanie has made the following presentations, "Business Development for Inventors", "Farm Management to Enhance Marketability" and "Market Information: How to Find It and Use It", which is published in the <u>Agriculture Marketing Outreach Training Manual</u>, <u>USDA</u>, 1999.

Stephanie's professional affiliations include serving on the board of the Small Business Exporters Association and the North American Community Health Foundation. She has membership in the Mississippi Economic Council, Metro Jackson Chamber of Commerce and the International Trade Club. Stephanie is also a USTA member.

Stephanie is a graduate of Hampton University in Hampton, Virginia. She is a native Mississippian and a third generation entrepreneur. Stephanie is married to her business partner and has one two year old daughter.